

HREC Capital Markets Group Arranges Financing for Hampton Inn & Suites – Somerset, New Jersey

(Denver, Colorado; Boston, Massachusetts; San Diego, California) – HREC Capital Markets Group, the dedicated mortgage brokerage team within HREC Investment Advisors, is pleased to have arranged the \$10,054,000 construction and permanent financing for the to-be-built 101 room Hampton Inn & Suites located in Somerset, New Jersey. The floating-rate interest only construction loan will convert to a fixed rate permanent loan upon completion of the hotel. John Siska, Vice President and Mike Armstrong, Principal exclusively represented the borrower in this transaction.

The subject site is situated within Atrium Corporate Park, Somerset, New Jersey. It is conveniently located in the heart of Central New Jersey with easy access to the New Jersey Turnpike, Garden State Parkway, and Interstate 287. The proposed hotel will be served by the Newark International Airport, which is approximately 20 miles to the northeast of the subject site.

“Our client engaged HREC after having difficulty obtaining construction financing on their own. We prepared a comprehensive financing package and presented that to a targeted group of experienced and qualified hotel construction lenders. After a short process, we selected the lender with the best terms who successfully funded on schedule. The project’s brand, sponsorship and location were all major factors in securing this financing. Although hotel construction projects are challenging, we were able to use these dynamics to support the long-term viability of this project to our lenders,” noted John Siska.

“We are pleased to have brought our hotel capital markets expertise to bear for our hotel developer client,” added Mike Armstrong, Principal and head of HREC’s Capital Markets Group.

About HREC®: HREC® is the nation’s leading lodging and gaming real estate advisory firm specializing in property sales, mortgage brokerage, equity/JV structuring, consulting including market studies, and litigation support. With 16 offices throughout North America, HREC® is distinguished by unwavering commitment to client service and success through its team approach, intellectual capital and hotel/casino specialization.

For additional information on the property, please contact:

John Siska
Vice President
603-494-3654
jsiska@hrec.com

Mike Armstrong
Principal
760-931-5606
marmstrong@hrec.com

Ashley Hunt
Director of Marketing
303-267-0057
ahunt@hrec.com